RAJWOL KHADKA

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Detail-oriented and technically proficient professional with a background in finance, transitioning into a data/business analyst role. Eager to leverage expertise in data analysis, business intelligence, effective communication, and problem-solving within a data-driven environment. Committed to applying an analytical mindset and unique perspective to tell compelling data stories, enhance data quality, and drive business goals.

Skills

- SQL (SQL Server, MySQL, PostgreSQL)
- Microsoft Power BI
- Microsoft Excel (Lookup Functions, Array Formulas, Pivot Tables)
- Python (Pandas, NumPy, SciPy, MatPlotLib)
- Microsoft Azure (DataBricks, Azure Data Lake, Azure Data Warehouse)
- Tableau

Projects

HOSPITAL REVENUE & KPI ANALYSIS - https://tinyurl.com/healthcare-data-analysis - Power BI & SQL

Analyzed year-over-year trends in patient admissions, revenue, and length of stay using advanced SQL (Window functions and CTEs), visualizing the results in a Power BI dashboard to monitor hospital performance. Key findings included a 2024 spike in LOS, prompting further investigation

AIRLINE PERFORMANCE ANALYSIS - https://tinyurl.com/airline-performance-project - Power BI & SQL

Leveraged SQL to analyze flight delays and cancellations across commercial airlines. Developed a Power BI dashboard to visualize performance trends and a data-driven report recommending strategies to improve on-time performance by 10% and cut delays by up to 7%

B2B SALES OPPORTUNITIES - https://tinyurl.com/CRM-performance-project - Power BI & SQL

Developed a dynamic Power BI dashboard for MavenTech managers to evaluate their Q4 sales performance and identify pipeline bottlenecks. Discovered a 15% sales gap, recommending internal training and mentorship initiatives to boost deal closures by 10%

NYC VEHICLE COLLISION RISK ANALYSIS - https://tinyurl.com/NYC-Vehicle-Collisions - Tableau & SQL

Analyzed real-world data to identify trends, root causes, and high-risk areas relating to motor vehicle collisions, presenting key insights through a Tableau dashboard

Education

BACHELOR OF ARTS IN ECONOMICS – Queens College – Queens, NY – GPA 3.6

December 2022

Cum Laude Graduate

Dean's List Member (2019-2022)

CERTIFICATION – Google Data Analytics (Coursera), SQL for Data Analytics (Analyst Builder)

Work Experience

UNIVERSAL BANKER - Citibank - Long Island City, NY

December 2023 - September 2024

- Provided exceptional customer service by addressing account concerns and guiding clients towards tailored banking solutions
- Identified revenue opportunities through client engagement and market insights, supporting a \$300K monthly target with strategic financial solutions
- Used Excel to track client portfolios and followed up to ensure satisfaction, address inquiries, and strengthen client relationships

CREW MEMBER - Trader Joe's - Long Island City, NY

November 2022 - January 2024

- Supported a \$175K daily sales target by managing inventory, assisting customers, and training new hires for smooth onboarding
- Optimized deli inventory by analyzing sales trends, minimizing waste, and ensuring data-driven purchasing decisions